

*We measure our success by the value we deliver to our clients  
and our reputation for service, objectivity, integrity, and result*

## Why Goldman & Saloum?

### ▣ *Benefit from our Expertise*

Our seasoned professionals have a minimum of five years hands-on technology experience and professional IT degrees. We come from a wide variety of backgrounds, drawing upon expertise developed in industries ranging from financial management and banking to management consulting to government service to non-profit organization.

### ▣ *We are organized for YOU*

As a small company, we are fast, and we are flexible. We have low overhead and no middlemen; with Goldman & Saloum, you don't pay for a bureaucracy, you pay for solid, field-tested technical and consulting ability.

Goldman & Saloum is ready for and adapts quickly to the rapid pace of technological development, and we will help you embrace new technologies without getting cut by the "bleeding edge."

### ▣ *Comprehensive Approach*

We don't want to help you build just your business tools, we want to help you build your business. Our employees are dedicated to identifying the real values for your organization in e-business, based upon your goals and needs, so that you are truly e-enabled, ideally positioned to flourish, and ready to succeed.

## Some Success Stories...

### Engineering and Manufacturing

Client: Computer Sciences Corporation

What Goldman & Saloum Did: We are implementing a Collaborative Product Commerce (CSC) system to support the development of an Advance Attack Amphibious Vehicle (AAAV) for the United States Marine Corps.

### Defense

Client: General Dynamics

What Goldman & Saloum Did:

Goldman & Saloum developed the first Web based Action Item Request System that allows the flow, creation, tracking, and manipulation of management strategic actions.

### Banking and Finance

Client: The World Bank

What Goldman & Saloum Did: Goldman & Saloum business process reengineered the Bank's publishing and procurement systems and designed and developed the Office of the Publisher (EXTOP) On-line Bookstore.

### Telecommunication

Client: Bell Atlantic Information Services

What Goldman & Saloum Did: Goldman & Saloum helped develop an Internet based Capacity Creation Request and Order Tracking and Processing Systems.

### Non Profit

Client: The Project Management Institute

What Goldman & Saloum Did: Goldman & Saloum assisted Cobalt Inc. in the Design and Development of the Project Management Institute e-Commerce Subscription System

